



✓ Consider It Done!

August 24, 2020

Dear Valued Customer:

Late last week, we were advised of price increases by our engineered wood producers. These price increases are due to rising raw material and production costs. As it will be impossible to bear these increases without passing them along, we will be adjusting your pricing upwards effective with all new orders entered on Monday September 21, or sooner if your company's cumulative order volume exceeds 1/12 of your historic annual purchases. We expect the specifics of each manufacturer's increase in the coming days but, for now, we understand that certain items could increase as much as 10%. We will issue updated price pages as soon as the specific details of the manufacturers' increases are finalized.

**Please note that you should requote jobs that fall outside the September 21 increase date or outside your historic purchases noted above.**

Although this increase is unavoidable, we will continue to do our best to deliver you the competitively priced, high quality products, and exceptional customer service you have come to expect from us. We appreciate your business and are thankful for the trust that you place in our company. Please call us at 800-700-4788 if you have questions regarding this or any other matter.

Best regards,

A handwritten signature in cursive script that reads 'Todd A. Lindsey'.

Todd A. Lindsey  
President

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